



Labeling Machine Manufacturing
 Manufacturer that creates and applies labels to products

State	Sales	Premium
California	\$1.5M	\$6,500



Wood Picture Frame Manufacturing
 Manufacturer of wooden frames for paintings, pictures, and mirrors imported from Mexico

State	Sales	Premium
California	\$2M	\$4,700



Cheese Manufacturing
 Manufacturing cheese in a factory setting

State	Sales	Premium
California	\$5M	\$4,300



Pasta Manufacturing
 Manufacturing fresh pasts with a product limitation (GL only)

State	Sales	Premium
California	\$10M	\$15,000



China/Dinnerware Distributor
 A distributor for dinnerware and China products (product exclusion for kid's items)

State	Sales	Premium
California	\$1.5M	\$5,000



Gift/Souvenir Shops
 Including off premises LL located inside hotels

State	Sales	Premium
California	\$3M*	\$34,000

*Across 9 locations; \$100K total liquor receipts

Targeted and Preferred Risks

IAT's Excess and Surplus Binding Authority division offers many classifications for you to quote and bind within your contract authority in Unity. Our experienced underwriters are able to review and approve or refer tougher classifications based on individual risk characteristics. Our goal is to help you write more business with IAT.

Billiard or Pool Table Mfg.	51380	Acceptable
Candy or Confectionery Products Mfg.	51752	Acceptable
China, Porcelain or Earthenware Mfg.	51869	Acceptable
Clock Mfg.	51889	Acceptable
Concrete or Plaster Products Mfg. - not structural	51957	Acceptable
Fruit or Vegetable Juice Mfg. - no bottling of carbonated beverages	53565	Acceptable
Gemstone Cutting or Polishing	54012	Acceptable
Honey Extracting	55371	Acceptable
Jewelry Mfg.	55802	Acceptable
Leather Goods Mfg.	56202	Acceptable
Shoe, Boot or Slipper Mfg.	59005	Acceptable
Sign Mfg. - electrical	59057	Acceptable
Watch or Watch Case Mfg.	59923	Acceptable
Wine Mfg. - still	59964	Acceptable
Carpet or Rug Mfg.	51777	Referral
Candle Mfg.	51741	Referral
Cutlery Mfg.	51999	Referral
Vending Machines Mfg.	59915	Referral
Tool Mfg. - hand type - not powered	59782	Referral
Sporting Goods or Athletic Equipment Mfg.	59306	Referral
Lamps or Lanterns Mfg.	56041	Referral



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