

## **Excess** and Surplus

**Recent Successes** 



Our Excess Casualty team specializes in middle market surplus lines excess casualty business. Take a look at some of our recent new business wins from across the country.

| Group                                 | Class Description                    | Insured State | Premium   | Limit | Attachment |
|---------------------------------------|--------------------------------------|---------------|-----------|-------|------------|
| Commercial Auto Liability             | Moving & Storage                     | Missouri      | \$14,250  | \$2M  | \$1M       |
| Commercial Auto Liability             | Moving & Storage                     | Connecticut   | \$151,785 | \$5M  | \$1M       |
| Commercial Auto Liability             | Waste Hauler                         | Arizona       | \$19,795  | \$5M  | \$16M      |
| Commercial Auto Liability             | Waste Hauler                         | Georgia       | \$162,500 | \$2M  | \$1M       |
| Commercial Auto Liability             | Sand & Gravel Hauler                 | Kentucky      | \$10,335  | \$3M  | \$2M       |
| Commercial Auto Liability             | Moving & Storage                     | Tennessee     | \$25,000  | \$2M  | \$1M       |
| Commercial Auto Liability             | Sand or Gravel Hauler                | Louisiana     | \$98,955  | \$3M  | \$2M       |
| Contractors                           | Grading of Land                      | Louisiana     | \$20,000  | \$1M  | \$1M       |
| Contractors                           | General Contractor                   | New York      | \$126,000 | \$3M  | \$2M       |
| Contractors                           | Furniture Installation<br>Contractor | Georgia       | \$210,000 | \$2M  | \$1M       |
| Contractors                           | Safety Consultant                    | New York      | \$140,000 | \$3M  | \$2M       |
| Contractors                           | Concrete Consultant                  | Alabama       | \$192,909 | \$2M  | \$1M       |
| Hospitality Risks /<br>Premises Risks | Restaurant                           | Texas         | \$38,000  | \$2M  | \$1M       |
| Hospitality Risks /<br>Premises Risks | Apartments                           | Maryland      | \$73,897  | \$5M  | \$11M      |
| Hospitality Risks /<br>Premises Risks | Condos                               | Massachusetts | \$55,000  | \$5M  | \$11M      |
| Hospitality Risks /<br>Premises Risks | Apartments                           | New York      | \$153,500 | \$5M  | \$11M      |
| Hospitality Risks /<br>Premises Risks | Hotel                                | Arizona       | \$40,000  | \$5M  | \$6M       |
| Hospitality Risks /<br>Premises Risks | Student Housing                      | Virginia      | \$40,657  | \$5M  | \$21M      |
| More successes on the next p          | More successes on the next page      |               |           |       |            |

| Group           | Class Description                 | Insured State | Premium   | Limit | Attachment |
|-----------------|-----------------------------------|---------------|-----------|-------|------------|
| Products        | Fruit & Vegetable<br>Distributors | California    | \$178,340 | \$4M  | \$2M       |
| Products        | Valves Mfg.                       | California    | \$10,000  | \$5M  | \$6M       |
| Products        | Meat Processor                    | California    | \$12,004  | \$5M  | \$11M      |
| Social Services | Municipality                      | Arizona       | \$70,000  | \$5M  | \$22M      |
| Social Services | Municipality                      | California    | \$133,900 | \$5M  | \$20M      |
| Social Services | University                        | Alaska        | \$127,786 | \$5M  | \$20M      |
| Social Services | Municipality                      | California    | \$50,000  | \$5M  | \$17M      |
| Social Services | Social Services                   | New Jersey    | \$35,045  | \$5M  | \$11M      |

## **Meet the Excess Underwriting Team**

## Coy Rudd

EVP, Excess & Surplus (203)-649-5371

coy.rudd@iatinsurance.com

| Small Market Team   | Middle Market Team   |   |  |  |
|---|--|---|--|--|
|   | West Region  | East Region   |  |  |
| Pamela Howell VP, Regional Manager (203)-649-0794 pamela.howell@iatinsurance.com      | Linda Jost<br>VP, Regional Manager<br>(816)-713-1107<br>linda.jost@iatinsurance.com  | Sean McPhillips VP, Regional Manager (973)-776-3500 sean.mcphillips@iatinsurance.com    |  |  |
| Claudine Bynoe Senior Underwriter (203)-649-0811 claudine.bynoe@iatinsurance.com      | Corey Hallagan Underwriting Director (402)-401-2651 corey.hallagan@iatinsurance.com  | Katara James Underwriting Director (678)-836-2310 katara.james@iatinsurance.com         |  |  |
| Joan Koltvet Underwriter (678)-913-1217 joan.koltvet@iatinsurance.com                 | Jack Baier Underwriting Specialist (480)-483-5444 jack.baier@iatinsurance.com        | Rosangela Oropeza  Underwriter (816)-713-1103 rosangela.oropeza @iatinsurance.com       |  |  |
| Roy Washington Underwriting Specialist (919)-838-4471 roy.washington@iatinsurance.com | Christine Burton Senior Underwriter (402)-280-9171 christine.burton@iatinsurance.com | Derek Figueredo Underwriting Specialist (973)-776-8444 derek.figueredo@iatinsurance.com |  |  |
|   | Clearance email:<br>quotes.excessmm@iatinsurance.com                                 | 1   |  |  |